

MEETING MINUTES
LAKE COUNTY WORKFORCE DEVELOPMENT BOARD
November 7th, 2022 @ 11:30 AM

Board Roll Call

Eric Barbe	Brian Bontempo	Carolyn O'Connor
Sam Delzoppo	Carrie Dotson	Gretchen Skok-Disanto (P)
Hugh Scott Seaholm	William Moore	Tim Flenner
Suzanne Casar	Dan Findley	Patrick Mohorcic
Terry Lazar	Barbara Golding	Rich Mears

Others in Attendance

Cory Vojack, Ex Director, LCWDB Joel Dimare, LC Commissioners Shawn Douglas, LCDJFS

Erich Hetzel, ApprenticeOhio, OWD

Call to Order:

Chairman Seaholm called the meeting to order at 11:37 AM.

Minutes:

Vice Chair Tim Flenner moved for the approval of the minutes of the June 9, 2022 meeting. Sam Delzoppo seconded the motion. All were in Favor; Motion Carried without abstentions.

Introductions:

Cory Vojack made introduced Erich Hetzel, Account Executive with ApprenticeOhio, under the Office of Workforce Development with the Ohio Department of Job & Family Services.

Spotlight Presentation:

Erich Hetzel Provided the WDB a PowerPoint Slide Deck handout covering this presentation. Erich covered who ApprenticeOhio is and what they do, along with providing insightful information on the difference between an internship versus Apprenticeship, what the vital components are to a registered apprenticeship, the primary industries in which apprenticeships are taking place in Ohio, and the critical elements in designing an apprenticeship program for and employer. Erich also discussed the Time, Competency, and hybrid on the job training models can be utilized to structure the apprenticeship. Erich mentioned the focus on In-school youth Pre-apprenticeships in relation to providing exposure to the work environment and having the schools and registered apprenticeship partners provide the training. Erich finally mentioned that ApprenticeOhio currently has 128 recognized Pre-apprenticeships throughout the state.

Workforce Director's Report:

Cory presented and reviewed several performance reports including the WIOA Adult/Dislocated Worker Common Measures and the CCMEP Measures for PY 21 ending June 30, 2022. Despite the challenges, Area 5

is meeting or exceeding in 7 out of the 10 goals and is ahead of most of Ohio's other Areas which was presented by bar graphs. Areas of improvement were noticed in all five CCMEP WIOA Youth measures. Cory mentioned to the board he addressed this by having the team meet with CCMEP Project Manager with the office of workforce development to explain best practices and other ideas other workforce areas to obtain more youth volunteers to the program. Cory also reiterated that another review will take place after the State office of Workforce Development applies their statistical adjustment model after the annual performance report is released.

Cory reviewed the final PY21 Return on Investment Analysis showing the program had 91 exits with an average wage at placement at \$23.02 per hour, with a taxpayer payback of 11.3 months which tracked below the goal of 12 months or less. Cory reiterated his satisfaction with the employer payback final number given the uncertainty with the workforce coming out of the pandemic.

Cory then reviewed the first quarter of the Program Year 22 Return on Investment Analysis. The report showed a total of 28 clients exited, with the average wage a placement at \$22.10 with a taxpayer payback of only 8.6 months.

Finally, Cory reviewed and discussed the Area 5 Balanced Scorecard for Program Year 21 which showed most targets were met except for the goal for the ongoing number of registered WIOA clients. Cory discussed the ongoing challenges of registering clients without face-to-face contact and the strategies being utilized to overcome the situation.

One-Stop Committee:

Carrie Dotson reported that the One Stop Partner Committee last met on October 20th, 2022 to meet with other OhioMeansJobs|Lake County partners and review Quarter one results from the newly updated Program Year 2022 Balanced Scorecard.

Changes to the scorecard were in reflection of the pandemic. Emphasis was on expanding outreach to engage job seekers, producing direct fills of job orders with candidates, and maintaining equitable taxpayer payback of WIOA expenditures.

Through Quarter one, the OhioMeansJobs Lake County team produced quality placements that are on track to meet their program year goals. Expanded outreach to job seekers has been increased and has led to increased participation in the program. Placements from training providers with strong average salaries for the quarter have led to a great start to the program year on the return-on-investment average.

Marketing Committee:

Shawn Douglas reported that the Marketing committee met on October 13, 2022. Shawn reported that the OhioMeansJobs Lake County team has been very active in the last program quarter. Shawn mentioned the OMJ team's Facebook Ad campaign, as well as the release of the team's new podcast series, North Coast Careers: Lake County's Workforce Beacon. Shawn Douglas mentioned coordination with local city and government departments on successful hiring events during the first quarter. Staff assisted the Lake County Sheriff's Office, Department of Utilities, Department of Job & Family Services in exclusive hiring events that yielded positive outcomes. Shawn mentioned other notable events including the OMJ staffs upcoming Veterans Hiring Event on November 15th at the Mentor Public Library and coordination with (AWT) The Alliance for Working Together on their manufacturing Career Expo at Willoughby South High School.

New Business:

Chairman Seaholm and Executive Director Vojack brought forth a recommendation to the board requesting a motion to amend the bylaws to include remote and hybrid meetings as allowed under section 6301.01 of the Ohio Revised Code for Executive Committee meetings effective November 7, 2022. Motion by Eric Barbe, Seconded by Sam Delzoppo. All were in favor and motion passed with out abstentions.

Adjournment:

There being no further business, Sam Delzoppo moved for adjournment at 12:45 PM. The motion was seconded by Terry Lazar, and all were in favor.