MEETING OF THE LAKE COUNTY WORKFORCE INVESTMENT BOARD

Tuesday November 10, 2015 @ 11:30 AM Lake County Department of Job & Family Services 177 Main Street, Painesville, Ohio 44077

Board Roll Call:

Eric Barbe Matt Battiato Carolyn O'Connor (P) Spence Kline Terry Lazar Carrie Dotson(P) Allen Weaver Maggie Lynch (P) Dan Deitrick(P) Marty Gareau(P) Eric Wachob Dan Koncos Lou Falk Sam Delzoppo Gretchen Skok-Disanto(P) Gale Leonard-Stawiery **Bob Taylor** Mark Rosborough

Roger Sustar(P)

Others in Attendance

Bob Dawson, LCDJFS Leslie Ryan, LCDJFS Traci Conkling,OOD

Vickie Cook, ODJFS Michelle Stowe-Caya, ODJFS

Kevin Malecek, Lake County Commissioner

I. Call to Order and Introductions......Allen Weaver

Chairman Allan Weaver called the meeting to order at 12:00 Noon following a box lunch. Allen recognized Lake County Commissioner Kevin Malecek. Bob Dawson recognized former member Traci Conkling attending for Carolyn O'Connor and new member Bob Taylor from Mature Services. Dan Koncos introduced Michelle Stowe-Caya with ODJFS' Veterans Office and Vickie Cook, One-stop Supervisor with ODJFS. Bob Dawson announced that Spotlight Speaker Craig Sernick had been injured in a hunting accident over the previous weekend. Bob covered Craig's spotlight presentation by giving an optimistic update of the status of WIOA integration and his vision on where things were headed over the next few months and the next couple of years.

II. Old Business:

Chairman Weaver asked for the Board's pleasure relative to the minutes from the June 10, 2015 meeting. Sam Delzoppo noted that he had been left off the meeting attendance listing. Eric Barbe moved to approve the minutes with the change; Lou Falk seconded the motion; all were in favor; motion carried.

III. Administrator's Report......Bob Dawson

Bob indicated that the staff, contractors and partners were continuing to plug away with a strong "business as usual" attitude and it was paying big dividends. Bob reviewed the PY 15 First Quarter Return on Invest Analysis that was in the meeting handouts. The WIA ROI was 742% and the Taxpayer ROI showed a 7.5 month pay back. Bob indicated that this was the strongest ROI we had accomplished since we began tracking ROI I around 2008. We had an ideal number of exits for the quarter to cover the fixed operating "nut" and the average Wage @ placement was \$19.81 per hour which was thought to be a record. Five of the 29 exits for the quarter involved formal occupational training. Bob also shared the WIOA Estimated Performance report supplied by the Office of Workforce Performance. The report projects what the area's WIOA performance would be using current client data and outcomes. Area#5 is tracking very well on all measurements with the exception of the Youth retention measurement.

IV. Committee Reports

Dan Koncos reported on the last One-Stop Committee meeting held September 3, 2015. At that meeting, committee reviewed, discussed and then finalized the new PY 15 Scorecard which was in the handouts. The meeting also included the upcoming WIOA training conference. Vickie Cook gave a report on the new workshops that were developed for the One-Stop. Dan announced to the WIB that Michelle Stowe-Caya has been nominated for the prestigious Dan Bloodworht Award for having a 100% placement rate for the Vereans she worked with.(Michelle received a nice ovation). Dan talked about the "Hire a Veteran" month initiative and Lake County's participation in the veterans' job fair held at Quicken Loans Arena on November 9, 2015. Other announcements by the partners included Auburn Career Center's new partnership with Great Lakes Truck Driving School and their expansion of the ABLE program to the McKinley Center in Eastlake. Mary Gareau has announced that the SBA Loan Program has relocated to Lakeland Community College. The next meeting of the One-Stop Committee is scheduled for December 10th.

B. Planning & ProgramCommittee......Eric Barbe

Eric discussed the success we are having with the Ohio Works Incentive Program (OWIP). The funds are meant to incentivize Cash Assistance clients to become employed, get off welfare and become self-sufficient. Eric referred the board to a report in the handouts showing the utilization of the OWIP program statewide. The report showed the total incentive dollars paid for the past Fiscal Year ending June, 2015. We have utilized \$252,000 for 99 employment incentives and 64 retention incentives. 58 of the employments led to families going completely off of cash assistance. He asked everyone to keep in mind that we are one of the smallest Workforce Areas in Ohio. In comparison, Area #3 is Cleveland/Cuyahoga, Area#7 is made up of 42 counties across the state and includes the City of Dayton, Area #11 is Columbus/Franklin, Area#13 is Hamilton/Cincinnati and Area #14 is made up of Athens, Meigs and Perry counties having the highest poverty level in the state.

C. Marketing Committee.....Leslie Ryan for Gretchen Skok-DiSanto

Leslie reported that we sponsored and participated in the Think Manufacturing Expo at Riverside High School on October 8th. The event was an excellent networking opportunity. We were able to show the youth participants the OMJ K-12 website and it was rewarding to see that so many were familiar with the site. Leslie reported that over the past quarter that we held 9 recruitment events including at employer sites, the Eastlake Library, the Mentor Library and the YMCA.

D. Youth Council Committee......Gale Leonard-Stawiery

Gale reminded the Board that we competitively procured and then contracted with three different Youth Program Providers in an amount totaling \$529,000 for the year. She also reminded the Board that WIOA places a large emphasis on Out-of School Youth requiring 70% of our Youth allocations to be spent on Out-of-School Youth. WIA on the other hand required only 30% of the allocations to be spent on Out-of School Youth. Over the last few years we struggled to attain a 30% Out-of School expenditure rate. Gale said that we were pleased to announce that through the first three months of this program year we spent \$99,832 of our Youth allocation with \$66,494 (66%) being spent on Out-of-School Youth. This is a great accomplishment because we had a significant number of In-School Youth which were previously enrolled and carried into this program year. All of the providers are working hard to identify, enroll and serve more Out-of-School Youth and they are shifting their service strategies in order to comply with the priorities in WIOA. We expect that Ohio's new Comprehensive Case Management Program(CCMEP), which is designed to serve ages 16 through 24, will significantly change the way we deliver services to most youth and young adults. The preliminary rules for that program were released on October 19th and are 76 pages in #11 font! There will be changes to the final rules but we anticipate the need to re-procure and limit our Youth Program Providers effective July1, 2016 and we expect to assist with the procurement and selection of a CCMEP contractor to be effective July 1, 2016.

V. New Business

A. Bylaws......Allen Weaver

Allen introduced the Bylaws that were included in the handouts which had been made WIOA compliant and were being recommended by the Executive Committee. Bob Dawson briefly explained the changes that were made as required of WIOA including the meeting participation requirement. Lou Falk moved that the Bylaws be adopted. Sam Delzoppo seconded the motion. All were in favor; motion carried.

B. Officers	Eric Barb
-------------	-----------

Eric advised the Board that Allen Weaver and Sam Delzoppo were in the middle of their terms as WIB Chair and Vice-Chair. The Executive Committee met and is recommending that both be elected to their positions for the new Workforce Development Board under WIOA for the "Preliminary" term. Dan Koncos moved for the nomination of both gentlemen as recommended and without further nominations. Mark Rosborough seconded the action. All were in favor; motion carried.

VI. Adjournment......Allen Weaver

Eric Barbe moved for adjournment at 12:55 PM. Spence Kline seconded the motion. All were in favor; motion carried.