

MEETING OF THE LAKE COUNTY WORKFORCE INVESTMENT BOARD
Thursday June 7, 2012 @ 11:30 AM
Held at
Lake County Job and Family Services Lake1Stop
177 Main Street - Painesville, OH 44077

In Attendance

Eric Barbe	Ed Loftus	Gale Leonard-Stawierzy	Dan Koncos
Spence Kline	Pat McAteer	Mark Rosborough	Keith Miller
Terry Lazar	Keith Hocevar	Keith Hocevar	Carol Darr
Margaret Lynch	Eric Wachob	Dave Kalina	Allen Weaver
Carolyn O'Connor	Ben Reutter	Martin Gareau	Morris Beverage (P)
Gretchen Skok-DiSanto	Sam Delzoppo (P)	Lou Falk (P)	Matt Battiato (P)

Others in Attendance

Bob Dawson, LCDJFS **Leslie Ryan, LCDJFS** **Nanette Grupe, LCDJFS** **Mark Dzuric, CGI**

Introduction of Local Officials and Guest Terry Lazar

Chairman Lazar opened the floor to the public. There were no public visitors

I. Old Business: Approval of Minutes for the Meeting of March 29, 2012 Terry Lazar

Chairman Lazar asked for a motion to approve the meeting minutes from the March 29, 2012 meeting. Eric Barbe moved to approve the minutes; seconded by Dave Kalina. All were in favor; motion carried.

II. Administrator's Report Bob Dawson

Bob distributed and discussed Lake County's performance as measured by the WIA Common Measures through the third quarter of the program year. Lake County is "Exceeding" the standards in 8 (of 9) measurements and all 6 Adult & Dislocated Worker measurements. Bob also discussed the WIA Return on Investment (ROI) Analysis. During the quarter ending March 31, 2012 41 Registered Adults and Dislocated Workers exited the system with a ROI of 390%. Through three quarters of the program year we have exited a total of 129 Adults and Dislocated Workers with a 444% ROI. The goal is to return 300% at the program year-end. The PY 12 WIA Formula funding allocations were reviewed and discussed. Lake County's total PY 12 allocations (Adult, DW and Youth) will be down a total of \$105,545 (8%) from the current year. Total carry-over funds of nearly \$500,000 will raise our available funds for next year, to a number close to what we expect to expend this year. It is hoped that ODJFS will be make another statewide allocation available, to write OJTs from, in the new program year. The need for WIA Reauthorization was discussed among the group. Bob reported his concern with the diminishing numbers of WIA eligible clients coming to the One-Stop and discussed the need to access more clients in order to fill current employer needs. Dan Koncos explained some of the things his state staff were doing to draw more unemployed individuals to the one-stop. Bob Dawson advised the WIB to expect an Incumbent Worker Training Program to be introduced soon. The program will be administered by the Department of Development with applications for training funds to be available on-line.

III. Standing Committee Reports

A. One Stop Committee..... Carol Darr

Carol Darr reported that the One-Stop Committee met on April 19th and Leslie Ryan gave a very thorough “State gave of the One-Stop” report covering the Balanced Scorecard, the Year-to-date WIA Common Measures and the WIA Return on Investment Analysis through the PY 3rd quarter. All were very positive. The committee also reviewed and discussed forecasted funding for PY 12 and how it could affect our ability to serve the Adult and DW populations. The committee also reviewed the OJT/NEG Initiative which is winding down. We will continue to write (some) OJT’s out of our Formula Funds. Dan Koncos discussed the status of REA (Re-employment Eligibility Assessment) and the 99ers Initiative. On April 27th, ODJFS began holding and additional meetings at Lake1Stop entitled REA-EUC (Extended Unemployment Benefits) which is expected to serve 20-25 individuals per session who are entering either Tier 1 or Tier 2 of their UC. They will meet one-on-one with an Employment Counselor after the session and must demonstrate that they have complied with the required number job contacts in order to retain their UC benefits. The MOU situation was discussed and the committee agreed to the amended One-Stop Cost Sharing Budget (slightly) for SFY 13. Other items discussed were Jobapalooza, ABLE’s onsite assistance to the TANF WorksFirst Program and progress being realized by the local Veterans staff. The next One-Stop meeting is scheduled for July 19th at 10:00 AM, at the One-Stop.

B. Planning & Programs Committee Eric Barbe

Eric reported that the Lake1Stop Staffing Contract with CGI Federal, which had been approved at the last WIB meeting, for PY 12, had been negotiated, processed and sent to the Commissioners for signature. Because of the reduction in WIA funding for next year as explained by Bob Dawson in his report, and as a result of a somewhat lessening demand for day-to-day one-stop services, the contract was reduced by one (1) additional FTE down to four (4) FTE which will represent a savings of \$64,000 versus the current year and drop us down two (2) FTEs from PY 9 and PY 10. The OJT-NEG initiative is winding down. All employer reimbursements must be paid by this June 30th. There is a report in the handouts showing that we wrote 20 OJT agreements totaling just under \$100,000 in employer reimbursements which represents 3% of the total OJT activity in Ohio. The average wage paid under our Lake County agreements was \$11.54 p/h against the statewide average wage paid for all OJT-NEGs was \$12.72 p/h. Also in the handouts were two letters directed to American Logistics Group discussing our decision to suspend them from the Area#5 Approved Training Provider list because of unacceptable performance. Bob Dawson explained the situation and how it came about in greater detail.

C. Youth Council..... Keith Miller

Keith Miller reported that since the last WIB meeting, all youth contracts for the program year beginning July 1, 2012 had been negotiated and finalized and are expected to be signed by the Commissioners on no later than June 21st. All of the programs approved by the WIB at our last meeting will be funded including two contracts with Catholic Charities, one with Goodwill Industries and one with Willoughby-Eastlake City Schools. This has been made possible by utilizing some carry-over funds from the current year and by jointly procuring PY 12 WIA service slots along with fifteen (15) Foster Youth Independent Living slots. This saved about \$25,000 in WIA funds on 40 youths, by driving down the per-youth cost due to the increased volume. Youth allocations continue to diminish on an annual basis so this process and the number of youth we can serve, will continue to be an ever increasing challenge going forward unless WIA is reauthorized with additional Youth allocations. Summer youth activities and employment opportunities are scheduled to begin on Monday, July 2nd this year.

D. Marketing CommitteeGretchen Skok-DiSanto

Gretchen reported on the Jobapalooza Job Fair which was held on May 23rd at Lake Erie College. Our goal was to attract 30 employers. We exceeded our goal with a total of 43 employers participating. The event kicked-off with a brief session presented by Veteran's staff entitled Hire Our Heroes. It provided valuable information to employers about incentives for hiring veterans and was well received based on the feedback we received from the employers in attendance. Employers were charged \$20.00 for the job fair which included close-in parking, the veterans' presentation, a covered table with two chairs, light refreshments and an employer appreciation gift. Some One Stop Partners participated by hosting a table in the lobby. LAKETRAN was in attendance and assisted us by offering free transportation to the event via Fixed Bus Route #1. The event was advertized on the Lake1Stop website and was shared with neighboring One-Stops. Large banners were displayed in the agency lobby and in the community. Two advertisements were placed in the Lake County News Herald and an ad was featured on the front home page of News-Herald.Com which linked individuals directly to our website which offered event details. The on-line adv and link increased our website impressions by nearly 25% over normal activity. The event was marketed in many different ways including Facebook, Twitter, LinkedIn, and through the Entrepreneurship and Ohio Small Business Development Center/Lakeland Community College along with the other local colleges. Employer feedback was positive and they thought that it was well organized and appreciated the staff assistance during the event. Employers felt the quality of the job seekers was adequate but were disappointed with the low job seeker turn out which has been the trend with most all local job fairs.

IV. Nominating Committee Report Eric Barbe

Eric Barbe, Matt Battiato and Carol Darr made up the nominating committee as appointed by Chairman Lazar. The By-Laws require the WIB to elect a Chair and Vice-Chair to two year terms. The terms of office follow the WIA Program Year which runs July 1st through June 30th. The Workforce Investment Act requires that the WIB Chair be from Private Business. On behalf of the Nomination Committee, Eric nominated the current WIB Vice-Chair, Dan Deitrick, Vice President of Investments for DRZ Holdings to a two year term as WIB Chair commencing July 1, 2012. He also announced the nomination of Allen Weaver, Vice-President of Lending at Lake National Bank for the Vice-Chair effective July 1st. Keith Miller moved that nominations be closed, seconded by Martin Gareau. All were in favor; Mr. Deitrick and Mr. Weaver were unanimously elected.

V. Other Business.....Bob Dawson

Bob Dawson read and presented an appreciation recognition to Chairman Lazar on behalf of the "Workforce Investment Board and the staff, partners and consumers of Lake1Stop" for his many contributions as WIB Chair over the past two years which was followed by applause from all in attendance.

VI. Adjournment Terry Lazar

Eric Barbe moved to adjourn the meeting at 1:05 PM. The motion was seconded by Mark Rosborough. All were in favor; motion carried.

Next Year's Meeting Schedule to be announced after the Executive Committee meets in July.