

MEETING OF THE LAKE COUNTY WORKFORCE INVESTMENT BOARD

Wednesday June 11, 2014 @ 11:30 AM

Held at

Lake County Department of Job & Family services
177 Main Street, Painesville, OH 44077

In Attendance

Eric Barbe	Sam Delzoppo	Matt Battiato	Eric Wachob(P)
Daniel Deitrick	Martin Gareau	Lou Falk	Spence Kline
Gail Leonard-Stawieri	Terry Lazar	Maggie Lynch(P)	Patricia McAteer(P)
Sandy Halpert	Keith Miller (P)	Keith Hocevar(P)	Cindy Hutchinson
Gretchen Skok-DiSanto(P)	Allen Weaver	Michelle Woods	Dan Koncos
Shirley Galipo	Carrie Dotson	Caroline Barborak	Roger Sustar
	James Dillard (P)		

Others in Attendance

Dan Troy and Judy Moran, Lake County Commissioners; Jessica Forsythe, OOD; Leslie Ryan and Bob Dawson, Lake JFS.

I. Call to Order

Chairman Dan Deitrick called the business meeting to order at 12:00 Noon following a light lunch and declared the Floor Open to the Public. There were no public visitors in attendance.

II. Spotlight Presentation

Bob Dawson introduced Jessica Forsythe, Business Sourcing Analyst (BSA) with the Opportunities for Ohioans with Disabilities (OOD). Jessica gave a nice presentation about OOD and her role as BSA. She explained how employers could assist with OOD's mission and get access and candidate referrals through the agency.

III. Minutes

Chairman Deitrick asked for additions, corrections and/or a motion to approve the minutes from the meeting of April 9, 2014. **A Motion was made by Dan Koncos to approve the minutes as submitted and distributed. Spence Kline seconded the Motion; all were in favor; Motion carried.**

IV. Administrator's Report – Bob Dawson

Bob Dawson reviewed the PY 14 WIA Formula Allocations. Due to the abrupt and drastic change in the Farmer/Rancher silo of the Dislocated Worker funding calculations Lake County's allocation went down roughly \$350,000 (50%) from PY 13. Bob has had preliminary discussions with the Office of Workforce Development in Columbus which has indicated they will work with us to fund the loss as needed. Bob reviewed our local WIA Return on Investment report through the first three quarters of the program year (7/1/13 – 3/31/14). We are generating a 667% WIA ROI. The Taxpayer ROI reflects an 11.6 month pay-back period. Both numbers are running ahead of their respective goals for the first 9 months of the program year. Bob also spoke briefly about H.R. 803 which has passed the House of Representatives and is under review in the US Senate. Bob described this bill as having the first legitimate shot to reauthorize

the Workforce Investment Act since it was enacted in 1998. WIA is sorely in need of reauthorization for many reasons and in particular because the funding methodologies are now some 16 years old. They are not up to the times and Ohio's share of funds has been hurt by the old methodology in place under WIA. H.R. 803 has been labeled the Workforce Innovation and Opportunity Act. It maintains local control, continues to restrain state financial set asides, provides for simplistic and standardized performance measures and provides fair and reasonable funding for six years. Bob will send out additional information as the bill progresses.

V. Committee Reports

A. One-Stop Committee Dan Koncos

Dan reported that there was an OMJ Lake County Partner Meeting was held on April 3, 2014. They reviewed the updated Balance Scorecard as of December 31, 2013 and had a lively discussion about the goals and progress being made. Several steps have taken steps to improve in areas showing "caution". Dan explained that we have written three more OJT's and are working closely with partner staff and training partners to coordinate OJT's. Leslie (Ryan) provided an update about OMJ Branding. A press release was issued and we had signage at the fairgrounds for an entire month to spread the word about OhioMeansJobs Dan talked about eOMJ and provided a fact sheet which details this virtual tool. We talked about anticipated requirements for youth. Maggie Lynch from was already aware of this. Leslie talked about our Coffee Talk events. We have formed a relationship with Mentor Public Library and had monthly events scheduled through June 2014. Leslie talked about her involvement in the ETPO Focus Group. She attended a meeting in January 2014. The group is looking at ways to streamline and improve the existing system. Leslie also talked about the Healthcare Job Fair held in Mentor on March 20, 2014. Twenty employers participated and 61 jobs seekers were in attendance. The employers were impressed with the candidates. Dan Koncos presented estimated data for Unemployment Compensation exhaustees for each Ohio County. By the end of March 2014, 1,788 individuals' benefits were scheduled to be exhausted. Maggie Lynch updated the group about Auburn's new building which opened on April 7th. The building is a manufacturing center for students. Maggie also announced plans for Great Lakes Trucking to be housed at Auburn. Welding classes are scheduled for Saturdays this summer and there is strong demand for this. Carrie Dotson advised that in addition to being the gateway to information and resources, Lifeline has money for short-term training. Gretchen Skok-Disanto advised the group that Lakeland is pursuing a TAA Grant with a focus on welding. Leslie advised that she would assist by providing her with names of companies in our area who have welding positions. They are in the midst of formulating their Strategic Plan which will focus on addressing employer's needs. She is also involved in 2025 planning for Youth with the lake County Port Authority. The next One-Stop meeting is scheduled for June 26th at 10 am.

B. Planning & Program Committee..... Eric Barbe

Eric reminded the members, that the WIB had recommended that a contract for career center staffing be awarded to the United Labor Agency for the coming program year beginning July 1st. The recommendation was approved by the Board of County Commissioners. A contract with ULA has been negotiated and sent to the Commissioners for final adoption. A copy of the official resolution for this action was in the meeting handouts. The transition from CGI Federal to ULA is going very well. A couple of new service features that will start as ULA comes on-board include On-Line WIA Registration and the use of predictive phone dialing. The JFS IT staff has nearly completed a new web Based WIA registration system which will allow clients to register on-line and will provide us the client information we need to assist with their job search and job matching, without requiring them to physically come into the career center. We expect this to substantially increase the number of clients we serve which in-turn will improve our efforts to assist employers with their staffing needs. We will be using the Callfire Predictive Dialer software to electronically communicate with clients after hours, on matters such

as career center activities and employer job openings. Eric reported that the staff is very excited and anxious for this new era to get started on July 1st.

C. Marketing Committee Leslie Ryan

Leslie reported that we have successfully transitioned from Lake1Stop to OhioMeansJobs Lake County. We have new signage on the exterior of the building and in our partner office area.. Our electronic billboard campaign promoting the change was very successful. The signs ran for 30 days. Copies of some of the billboards were in the meeting handout packet. The signs let business and job seekers know about our services along with the name change from Lake1Stop to OhioMeansJobs Lake County.

D. Youth Council Gale Leonard-Stawieri

Gale reported that we received a 7.5% increase in WIA Youth Funding to \$352,000 for the upcoming year. Therefore, we are going to fund four contracts with three different providers as previously recommended by the Youth Council and the WIB. We are finalizing contracts totaling \$479,000 to serve 80 WIA youth in the upcoming program year. Gail explained that this is being done using carry-over funds and by carefully controlling our “per youth” costs. Programs designed for In-School or a combination of In-School and Out-of-School Youth will be operated by Catholic Charities, Goodwill Industries and Ohio GuideStone in the upcoming program year. The summer portion of these programs will begin July 1st and we expect all 60 available slots to be filled. Catholic Charities will also operate a program exclusive to Out-of-School Youth. All 20 of the available Out-of-School slots will be filled as well. Gail reported that at Catholic Charities, we are running WIA programs side-by-side with JFS’ Independent Living Program for youths in protective custody. This went very well last year and the additional 15 Independent Living slots create enough additional volume to significantly lower the per-slot cost for both programs.

VI. Nominating Committee

Matt Battiatto announced that the Nominating Committee consisted of Lou Falk, Terry Lazar and himself as appointed by Chairman Deitrick. He explained that WIA regulations require the WIB Chair to be from the Private Sector. Traditionally, we have also elected a Private Sector representative as Vice-Chair, in case he or she needs to move up during their term in office. The By-Laws specify two-year terms for both offices. Matt presented the committee’s nomination of Allen Weaver for WIB Chair. Allen is Sr. Vice President of Lending at Lake National Bank based in Mentor. He has been on the WIB for several years and served as our Vice-Chair the past two years. Matt also announced the nomination of Sam Delzoppo as WIB Vice-Chair. Sam is the Owner of Coverall Health-Based Cleaning Systems in Willoughby. He too has been on the WIB for several terms and has served on the Planning & Program Committee for a number of years. **Eric Barbe moved that nominations be closed and that unanimous ballots be cast for Allen Weaver (Chair) and Sam Delzoppo (Vice Chair). Spence Kline seconded the Motion; all were in favor; motion carried.**

VII. Other

Bob Dawson offered several kind words of thanks to Dan Deitrick for his leadership and assistance over his two-year term as WIB Chair. Bob specifically mentioned how Dan had always made himself available when needed, despite his demanding job and a busy travel schedule. Dan was presented a recognition plaque of appreciation with full applause from his fellow board members.

VII. Adjournment

There being no further business, the meeting was adjourned at the call of the Chair at 1:04 PM.