

# MEETING OF THE LAKE COUNTY WORKFORCE INVESTMENT BOARD

Wednesday June 12, 2013 @ 11:30 AM

Held at

Lake County Department of Job & Family services  
177 Main Street, Painesville, OH 44077

## In Attendance

Eric Barbe	Sam Delzoppo (P)	Matt Battiato	Eric Wachob
Daniel Deitrick	Martin Gareau	Lou Falk	Gail Leonard-Stawieri
Terry Lazar	Maggie Lynch	Patricia McAteer	Dan Koncos
Mark Rosborough	Carol Darr	Carol O'Connor	
Gretchen Skok-DiSanto	Allen Weaver	Michelle Woods	
Shirley Galipo	Carrie Dotson	Roger Sustar	

## Others in Attendance

Dan Troy, Lake County Commissioner; Leslie Ryan, Lake JFS

## **I. Welcome and Call to Order**

Chairman Dan Deitrick called the meeting to order at 11:50 AM following lunch and declared the Floor Open to the Public. There were no public visitors in attendance.

## **Spotlight Presentation**

Leslie Ryan introduced Carrie Dotson, Executive Director for Lifeline, Lake County's Community Action Agency who gave an informational presentation about Lifeline and their mission and their services. Lifeline was founded on June 19, 1973 with the mission of helping Lake County's low-income residents by providing assistance and life skills' programming that was designed to increase self-sufficiency. In 1980, Lifeline became a participating agency of the United Way of Lake County. In 1987, Lifeline was designated as Lake County's Community Action Agency by the Ohio Department of Development. And in 2008, Lifeline became certified by the Ohio Department of Mental Health as a mental health agency.

## **II. Old Business**

Chairman Deitrick asked for additions, corrections and/or a motion to approve the minutes from the meeting of April 10, 2013. **A Motion was made by Eric Barbe to approve the minutes as submitted and distributed. Carol Darr seconded the Motion; all were in favor; Motion carried.**

## **III. Administrator's Report – Leslie Ryan for Bob Dawson**

Leslie Ryan reviewed the Return on Investment Report. Through PY 12 third quarter, we show a WIA NET ROI of 696% and a tax payer ROI of 8.0 months. The report identifies individuals who completed training and gained employment along with their wage along with individuals who we provided intensive placement services to who gained employment along with their wages.

As you know, Bob has kept all of you well informed as to the proposed allocations. Early on things were looking rather bleak. Recently, we received some good news. We are one of only 2 workforce areas in the state to get an INCREASE in our dislocated worker funding. This was a result of the farmer-rancher rule. We do not ever get to see or have this data; however we know that this is a result of changes in area agricultural income, specifically horticulture. While some areas are experiencing a decrease, we benefit from an overall 17% increase. Right now, Lorain County is the only workforce area speaking to us. They also benefited from this rule. The total allocation we received is slightly higher than last year, one million

372 thousand. The report in your packet shows the allocations along with the impact of the sequester, which has a cash flow impact.

Leslie discussed a new Incentive Program coming our way; The Ohio Workforce Incentive Program. We submitted our application last week. The objective of the program is to get individuals who are receiving public assistance tied closer to workforce. We are already doing this and think we have an advantage because most other DJFS agencies and workforce are separate entities whereas we are a combined agency. Both Matt and Bob have talked about our existing Workfirst program. Together we have been successful and getting individuals off of public assistance and back to work. We will continue to do this and if awarded additional funding we will be able to provide financial incentives to those gaining employment and to our vendor. Director Battiatto made some valuable comments and fielded a few questions about this program

#### IV. Committee Reports

##### A. **One-Stop Committee – Carol Darr**

Carol Darr reported that the One-Stop Committee held a special meeting on March 12<sup>th</sup>. The One-Stop Committee met specifically to address the new mandatory statewide MOU template and a newly formatted Cost Sharing Budget. Bob and JFS Business Administrator Mary Spencer attended training sessions on the new MOU and budget format that were held at ODJFS in Columbus. Bob reviewed the new MOU template with the Partners and Mary presented the proposed budget on both the new and old format for comparison purposes. The Partners discussed their various participation levels and then gave their approval to proceed on a Two-Year One-Stop MOU for the period of July 1, 2013 – June 30, 2015. The MOU, Cost Sharing Budget and required attachments have been signed by all required partners and are in Columbus for their handling. The Balanced Scorecard, through March 31<sup>st</sup>, is in your meeting packet. As you can see we are on target to meet our goals. Leslie talked about our direct placements efforts. We are on target to reach this goal. She also discussed our success in making a significant achievement in the way of a layoff aversion strategy where we assisted the former Core Systems employees. We were asked to make a presentation during a state webinar regarding our efforts at layoff aversion. Since then We understand that Jean Ann Carlson, a manager from the State is compiling a power point presentation for the Department of Labor Region 5 regarding early Intervention services and they will be highlighting our Rapid Response efforts with Core. 176 dislocated workers attended the job fairs and within one month and 80 individuals gained employment.

##### B. **Planning & Program Committee – Eric Barbe**

Eric Barbe reports that we just received word last week that we may be in line to receive another allocation of funding through the Department of Labor. We expect to learn more about the NEG (National Emergency Grant Funding) next week in Columbus. The Ohio Department of Job and Family Services applied for the Dislocated Worker NEG. This is a two-year statewide NEG for classroom training and on-the-job training for dislocated workers with a priority of services for the long-term unemployed, those UC claimants who are likely to exhaust benefits and veterans. Ohio requested 6 million, the maximum allowable. The state is working on issuing a policy outlining the implementation parameters for the grant.

The Auditor of the State recently conducted a performance Audit on all areas of State government. The ODJFS is so large so they focused on individual Departments. Workforce/One-Stop System was randomly selected. The report is extensive. Leslie Ryan discussed some of the key findings as follows: We had the lowest ratio of administrative/overhead in the state at 5%. We spend an average of \$78 per participant while some areas were as high as \$41,000.00 per participant. Mahoning allocated 59% of its funding to admin/overhead.

We had the single highest rating in the area of strategic training focus. It is a complex methodology. 95.3% of all training \$ were in high demands/growth areas. The average rating in the state was 78%. So you can see or WIA training funds is money well spent, especially when you look at our return on investment.

The last area I will highlight may be construed as a negative and that is in the duration of services provided to our consumers. We are the 5<sup>th</sup> highest in the state in this area. We believe the reason for this is that we training a lot of RN's and LPN's. As a result, the training period is longer, up to 2 years. Following training we continue to provide services to them until they are placed.

The report identifies some conclusions on how resources are being used in each workforce area; however it demonstrates that each workforce area has its own unique structure

### **C. Marketing Committee – Gretchen Skok-DiSanto**

Gretchen reported that the Marketing Committee last met on April 4, 2013. Ms. Skok-Disanto thanked Director Battiato for giving Lake1Stop the approval to be a Sponsor for the “Think Manufacturing Student Expo” which was held at Mentor High School on April 18<sup>th</sup> from 6-8pm. The event was being hosted by the AWT (Alliance for Working Together and the Lake County Chambers of Commerce.

We are waiting for the rules and particulars related to E-OMJ (Electronic Ohio Means Jobs). Customers will be able to virtually access some level of workforce services using state-of-the-art technologies. The system will also feature a variety of assessments and will allow individuals to create an e-portfolio.

Lake1Stop will be part of the Community Open House at the Cleveland Convention Center. We will have a table and will be presenting at a breakout session in the Global Center for Health Innovation (formally known as the Medical Mart). Over 40 educational, government and healthcare organizations will be on hand to showcase the rich diversity of healthcare occupations and educational programs that lead to these careers.

### **D. Youth Council – Gale Leonard-Stawieri**

As announced at an earlier WIB meeting WIA Youth Funding has continually declined since the inception of WIA and will continue to do so unless the Act is reauthorized at some point. Despite another reduction in WIA allocation this year, we were able to fund four contracts with three different providers totaling \$406,000. This was done using carry-over funds, lowering our “per youth” cost and through a slight reduction in the number of service slots from 85 to 80.

Programs designed for In-School or a combination of In-School and Out-of-School Youth are being operated by Catholic Charities, Goodwill Industries and the Willoughby-Eastlake City Schools again this year. The summer portion of these programs will begin on July 1<sup>st</sup> and all 60 available slots will be filled. Catholic Charities is also operating a program exclusive to Out-of-School Youth. All 20 of the available Out-of-School slots will be filled as well.

At Catholic Charities, we are running WIA programs side-by-side with JFS' Independent Living Program for youths in protective custody. This went very well last year and the additional 15 Independent Living slots created enough additional volume to significantly lower the per-slot cost for both programs.

### **V. Other**

Chairman Dietrich elicited questions and comments; no other business.

### **VI. Adjournment**

There being no further business, Eric Barb made a Motion to adjourn the meeting. Seconded by Lou Falk. All were in favor; Motion carried. The meeting was adjourned at 12:55 pm. Leslie advised that a memo announcing meeting dates for the upcoming program year was forthcoming.