

MEETING OF THE LAKE COUNTY WORKFORCE INVESTMENT BOARD
Wednesday – November 14, 2012 @ 11:30 A.M.
Lake County Department of Job & Family services
177 Main Street, Painesville, Ohio 44077

Board Roll Call:

Eric Barbe	Matt Battiato	Ben Reutter	Louis Falk
Spence Kline	Terry Lazar	Patricia McAteer	Dan Koncos
Keith Hocevar	Mark Rosborough	Allen Weaver	Carol Darr
Eric Wachob	Michelle Woods	Daniel Deitrick	Dave Kalina (P)
Gretchen Skok-Disanto	Gale Leonard-Stawieri	Sam Delzoppo	Keith Miller (P)
Morris Beverage (P)	Martin Gareau (P)		

Others in Attendance

Commissioner Dan Troy	Bob Dawson	Leslie Ryan
Nanette Grupe	Mark Dzurec	

I. Call to Order and IntroductionsDaniel Deitrick

Chairman Dan Deitrick called the meeting to order. Bob Dawson introduced Mark Dzurec from CGI Federal, Inc. Mark manages the contract staff that work at Lake1Stop.

Eric Wachob President and Owner of MJM Industries in Fairport gave the Company Spotlight Presentation for the meeting. MJM is a global leader in the design and manufacture of custom over-molded cable assemblies, over molded parts and potted components for all markets. They work with a wide variety of encapsulating materials and connectors to meet virtually any need. MJM serves both low and high volume markets from concept to finished product. They have a great staff which is committed to manufacturing parts to exacting standards which has allowed MJM to successfully compete in an international marketplace.

II. Old Business

Chairman Deitrick asked for approval of the minutes from the June 7, 2012 WIB meeting. Eric Barbe moved to approve the minutes; Dan Koncos seconded the motion. All were in favor; motion carried.

III. Administrators' Report Bob Dawson & Leslie Ryan

Bob Dawson reviewed the final PY 11 Common Measures Performance Report as released by the Ohio Department of Job and Family Services. Lake County "Exceeded" eight of nine and all six of the adult orientated standards. Bob also shared the new PY 12 performance standards which we just recently received but which are retroactive to July 1, 2012 (the start of the current program year). The Average Earnings measure for both Adult and Dislocated Workers is increasing significantly. Bob emphasized that these two standards will provide formidable challenges. With unemployment continuing to drop, our numbers of registered clients has declined and many of those face greater challenges to employment. Bob shared the 1st quarter PY 12 Return on Investment Analysis that showed 32 exiters leading to a 597% Return on Investment for the quarter. Also presented was a new "Taxpayer" ROI analysis which projects the tax contributions of those entering the workplace following exit, against the total system costs including training, placement, indirect and administrative costs. The Taxpayer ROI was reflected in "payback months" meaning how many months of tax contributions did took to pay-back all system costs to the taxpayers. The payback was 9.4 months for those exiting during the first quarter of this year. Investments of all kinds, having pay-backs of fewer than 1 year, are generally considered exceptionally sound.

Leslie Ryan presented and discussed Rapid Response activities over the past few months.

Committee Reports

A. One Stop Committee Carol Darr

Carol Darr reported that the One-Stop Committee met on October 18th. The partners reviewed the WIA Final PY11 Performance Report showing that Lake County exceeded eight of the nine Common Measures, they discussed the new PY12 Standards which were being negotiated at the time and the Balanced Scorecard through September 30, 2012 which reflected some new targets. Lake1Stop is in the process of developing and implementing an on-line registration process to attract and engage more job seekers. The committee also reviewed the Return on Investment (ROI) Analysis including a draft of the new “Taxpayer” ROI.

It now appears there will be required changes to the One-Stop MOU which will take effect July 1, 2013. The next meeting of the One-Stop Committee is scheduled for January 24, 2013 at 10 am, at Lake1Stop.

B. Marketing Committee Gretchen Skok-DiSanto

Gretchen reported that the Marketing Committee last met on March 15, 2012. The focus of that meeting was on the planning and marketing related to Jobapalooza Job Fair. Gretchen talked about the two marketing handouts in the meeting packet. The first one was a communication from Governor’s Office which explained his Office of Workforce Transformation and talked about the heightened role the Governor’s Executive Workforce Board is expected to play in developing policy and performing oversight. The majority of that board represents private business and will work on the continuous improvement of Ohio’s entire workforce system including how best to streamline the 77 existing workforce programs across 13 state agencies. The top item on the Agenda is the Statewide Branding of One-Stops in Ohio.

The other meeting handout was a page entitled **e-Ohio Means Jobs** which detailed the virtual enhancements planned for the Ohio Means Jobs system. Ohio was awarded a grant by the DOL to develop virtual one-stop technologies for the state.

C. Planning & Program Committee Eric Barbe

Eric started by reporting the good news that we recently had our annual visit by the State’s Bureau of Monitoring to review program compliance for the year that ended June 30, 2012. There were no issues and we have been told to expect a formal compliance letter in the near future. Several items are being addressed in the Program Area. Staff is in the process of scrutinizing every course offering in every Training Provider Agreement we have. The outcomes for each individual program will be compared against the Common Measures and there will be a needs assessment using our most recent Labor Market Information. All Training Provider Agreements will be updated as it relates to the new performance standards Bob Dawson reviewed in his report.

After a few years of nearly unlimited funds, Ohio’s One-Stops no longer have a statewide On-the-Job Training allocation to draw from. Lake County is currently looking at ways to fund On-the-Job Training post OJT-NEG. In order to fit OJT’s and Occupational Training into our regular formula allocations we will need to reduce the amount we pay for occupational training which currently has a maximum of \$10,000. This situation is being analyzed and we expect to recommend a change to our training policy in the near future.

Matt Battiato emphasized that the perfect WIA monitoring report we received was a huge accomplishment and that the monitors go through a large sampling of literally everything we do. Matt extended complements to Bob, Leslie and the rest of the staff which was accompanied by applause from the board.

D. Youth Council Committee Gale Leonard-Stawieri

Gale reminded the board that our WIA Youth funding has continually declined since the beginning of WIA...12 years ago. Despite another reduction in allocation this year, we were able to fund four contracts with three different providers totaling \$419,000. This was done by lowering our “per youth” cost and through a slight reduction in the number of youths served.

Programs designed for In-School or a combination of In-School and Out-of-School Youth are being operated by Catholic Charities, Goodwill Industries and the Willoughby-Eastlake City Schools again this year. The summer portion of these programs went well and we currently have 57 of 65 available slots filled. Catholic Charities is also operating a program exclusive to Out-of-School Youth. It too is going well and we currently have 19 of the available 20 slots full. At Catholic Charities, we are running both of our WIA programs side-by-side with JFS' Independent Living Program for youths in protective custody. This is going very well and the additional 15 Independent Living slots created enough additional volume to lower the per-slot cost for both programs.

Overall, our Youth Program for year that ended this past June 30th was very successful. The final PY 11 State Report of the Common Measures shows that Lake County "Exceeded" the performance standard in "Placement in Employment or Education" and "Diploma/Certificate" rate. We "Met" the standard for Literacy and Numeracy gain which affects only academically deficient Out-of-School youths.

The Youth Council is scheduled to meet here at Job and Family Services on January 22, 2013 at 2:00 pm to start the procurement process for the program beginning next July 1st. We would appreciate all Youth Council members saving the date.

IV. Adjournment.....Daniel Deitrick

Mark Rosborough made a motion to adjourn; Spence Kline seconded the motion; All were in favor; motion carried.

The next meeting of the full WIB is scheduled for April 10, 2013