

COMMUNITY IMPROVEMENT CORPORATION

Members and Trustees Annual Meeting

Hellriegel's Inn, Painesville, Ohio

Tuesday, **February 14, 2006**

President Gilmer called meeting to order at 12:15 p.m.

Mr. Hilston called the roll

ATTENDEES: Larry Advey, Robert Aufuldish, Ronald Balog, Cathy Bieterman, Richard Bonde, Michael Evangelista, David Gilmer, Thomas Hilston, Martin Kuula, Dale O. Langbehn, Caroline Luhta, William Margalis, Patrick Rositani, Walter Siegel, Tom Thielman, Dan Troy, Greg Waina, Darrell Webster, Tom Williams, Jerry Youngberg

PROXY: David Anderson, John Crocker, Michael Davis, Doug Heiser, Janice Lipscomb, Bryon Pike, Frank Ragley, Ken Sinha

ABSENT: Morris Beverage, Laura DePledge, Rose Dziac, James Gills, James Hayer, Art Iacafano, Gary Kostura, Ken Lorenz, Michael Patriarca, Edward Podojil, William Reid, Neil Sawicki, Corbett Shaw, Bob Shiner, Michael Slocum, Ken Spence, Charles Tackett

Others present:

John Hawkins, Legal Counsel

Cathy Haworth, Executive Director LCEDC

Abigail Branstein, LCEDC

Karen Sundy, Perry Township

Minutes

Minutes of the Annual Meeting of the Board of Trustees, dated February 24, 2005 were reviewed. Commissioner Aufuldish moved and Mr. Langbehn seconded a motion to approve the minutes. Motion passed.

Treasurers Report

Mr. Rositani, Treasurer reviewed the LCEDC Balance Sheet dated 12/31/05 and the twelve months of activity ending on that same date. The revenues were pretty similar to 2004, which is ahead of the budget by \$653,000. This is due in part to a PTAC grant of \$80,000. The expenses were higher in 2005 than in 2004 by about \$64,000. This is due to several factors including the Third Frontier Internship Program, In-Kind Expense, and Contractual expenses. The Center has a strong cash position. Mr. Waina moved to approve the treasurer's report; Mr. Langbehn seconded. The motion passed.

Lake County Economic Development Report

Ms. Haworth presented the Economic Development Report.

PROGRAM REPORT

- **SBDC** – Preparing for legislative day March 16th, get to meet with all the representatives
- **Procurement** –
 - Ended the year with 48 companies winning awards totaling \$23.2 million
 - Contract is in place for next year with 2 renewal years
 - Nordic Air just received another government contract for \$33 million
 - Approaching Geauga County Commissioners for \$10,000 for PTAC and SBDC program funds

 - **EZ/Site/RLF** –
 - Six Microloans for \$64,500
 - Preparing for annual Tax Incentive Review in March
 - Received an additional \$16,000 in technical assistance grants from the SBA
 - Preparing application for micro loan funds and CDBG fund for this year

 - **SBA 504 loan program**
 - Ranked #3 out of 10 CDC's in this region – we have had 7 loans to date
 - Portfolio consists of 56 loans with balance of \$12 million - with 10 loans pending

 - **ITAC** – David Simerly has resigned, we are looking for a part time counselor or consultant

OTHER

- Strategic Planning Update – started the process, and we are looking for a director for the project. The hospital and Lakeland are in agreement to use the funds allocated for Team NEO on the Strategic Planning process. Mr. Langbehn moved to take the \$10,000 currently earmarked for Team NEO and funnel them into the Community Strategic Planning Project. Mr. Williams seconded the motion, and it passed.
- Fund for our Economic Future – Attended first meeting. Have been assigned as a liaison for the NorTech project. NorTech provides high tech companies with seed money for innovative projects.
- Voices and Choices – Town meeting took place and issues have been identified. The emerging issues are: school funding, creating twenty-first century workforce, government fragmentation, and support for business start-ups, unfavorable business climate, racial income isolation and negative public attitudes.

- Membership Drive closed out the year at \$71,000. This year's letters will go out at the end of February.
- State Update
 - Job Ready Sites Grant Funding for industrial and commercial projects. Guidelines will be written in January. This is for regional participant projects; project certification will be required; \$60 million will be available in 2006
 - Ohio beginning new marketing campaign "Ohio Means Business"
 - Third Frontier: Early stage capital, entrepreneurial assistance; new product development; fuel cell initiatives
- Annual Luncheon – March 24th. The speaker will be Norma Byron, of Ashlawn Corp. Ashlawn Corp is the only woman-owned business in the munitions field.
- Lake Erie College has new president, Michael Victor. He will start June 1st.

Election of New Members and Trustees

Trustees with terms expiring that have been renewed for another three years, February 24, 2006 – February 24, 2009:

Morris Beverage
 Robert Aufuldish
 Michael Evangelista
 Martin Kuula
 Edward Podijil
 Frank Ragley
 Darrell Webster

New Trustees:

Larry Advey, Madison Township, Public Trustee (replacing Frank Ashton, 2/24/09)
 Laurence Logan, Perry Village, Public Trustee (replacing Corbett Shaw, 2/24/07)
 Ray Kirchner, City of Mentor, Public Trustee (replacing Robert Shiner, 2/24/08)
 William Margalis, City of Wickliffe, Public Trustee (replacing Bill Reid, 2/24/08)

New Members

Derek Elshaw, City of Eastlake (replacing Laura DePledge)

Mr. Langbehn moved and Commissioner Troy seconded a motion to approve the above nominations. Motion passed.

Ms. Luhta moved and Mr. Evangelista seconded a motion to adjourn. Motion passed.